

1. Finance Report 2021/22

1.1 Key Issues

The I&E statement from the period between 1st September 2021 -31st August 2022 reflected an excess of expenditure over income by £6,133. The reason of the loss making is attributable to multiple factors such as decrease in grant income from previous years, timing of receipt of grant income (i.e – major refurb works were completed in the month of June/July while the grant was received at the end of August) which caused a strain on the cash flow. On top we have had expenses to cover costs for overseas recruitment, sponsorship boards etc. The general finances still look in good health with a steady bank balance of circa £34k. Major refurbishment works are over and thus mostly capex expenditure has been dealt with. The club has recouped the refurb costs which have been approved prior to expenditure through various grants such as ECB, Towns Trust.

The bar remains busy, whilst the revenue generated from the bar has rocketed over the last year especially in the winter/summer and continues to do so.

1.2 Working Capital Analysis

The working assumption is that the income generated from the bar (21/22 £23k), subscription (21/22 £11.4k). The bar revenue has already doubled this year compared to c £29k from previous year to c £55k YTD. The subs fees collected have been much better with Spond and diligent monitoring. We have a total of 90% playing and non -playing members now set up on direct debit.

1.3 Treasury

The current reserves is at c£25k. It is the intention to invest c£20K of the reserves into some sort of low-risk venture. The few options to consider are as below.

- Notice Accounts – (30-120) days' notice required to withdraw money. Rate of interest is around 3%-4% for three years. Minimum deposit £3k
- Fixed Rate Bond – period of lockup minimum 12 months. Interest rate is negotiable at the time of deposit. Available with Barclays.
- ISA's – easy option with no lockup period as such, however less interest fee
- Pension Fund – unfortunately with the current set up the cricket club is not eligible to invest into a pension fund

With the recent changes of the BOE's interest rates, it is beneficial to invest, however banks are providing better rates on a bigger deposit over a longer-term tenure. It is still early to pinpoint the exact workings; however, efforts are being made to find out the best course of action with regular liaison held between our club banking provider Barclays.

1.4 Cash Flow Analysis

Closing cash as at 30 September 2022 is **£34,901**. The following are the key highlights;

Category	Income (£000's)	Expenses (£000's)	Comment
New Covers		(6)	Stuart Canvass costs
New Patio		(6.1)	SR Paving – outside area decking
New Doors		(3.8)	Brunel Doors – new electric doors
New Windows		(1.2)	Double glazing windows. Already in place.
Advance against three lane nets		(3.1)	10% advance against a quote of £32k.
New Fencing		(1.8)	Picked up through social media already in place.
Player Recruitment		(7.5)	Paid except a bonus and PAYE
Accommodation for players (to be paid)		(2)	Paid
Misc. anticipated costs (to be paid)		(2)	Paid
Grant activation fee		(3.5)	Paid to FS Consultancy
Three Lane Net		(32.5)	To be paid
Square Renovation		(7.5)	To be paid
Bar Income	23		Net Operating Income
ECB Grant	10		Received
Town's Trust Grant	10		Received
Sponsorship Income	8		Main sponsor, promotion boards
Suez Trust Grant	37		To be received
HMRC Gift Aid Rebate	2.2		To be received
Total	90.2	(77)	Positive Variance of £13

1.5 Compliance

The income and expenditure statement for the 2020-21 period has been approved and verified by an independent accounting professional. The aim is to introduce further signatures to the account with the departure of Joshua Morris (thanks to JS for his hard work over the past year) and finally, I would like to thank all our dedicated volunteers for their efforts.

2 Budget 2022/23

2.1 Key Issues

The budget for 2022/23 shows a deficit of £12,045. This is due mainly to the timing of capital expenditure (£10,762) carried out and funded in 2021/22 (see above 1.4 showing £13,000 surplus).

The underlying deficit is budgeted at £1,283 for the year.

The key assumptions/changes are:

Income

Bar £72,000 based on continued upwards trend

Sponsorship £6,250 (£4,000 already secured thanks to Chartwell Funding)

Other Income £4,400 includes payment for increased water usage from Cotswold Homes

Expenditure

Bar & Staff £36,320 based on more effective use of stock and buying

Rent & Rates £5,328 due to removal of Covid rate relief

Utilities £8,000 due to increased energy costs and water (see above)

Grounds and Equipment £13,800 allowance for normal pitch preparation, servicing of equipment and this winter's pitch overhaul

Indoor nets £5,100 decision to use SGC to support Youth sessions

Player Expenses £14,500 for overseas professional and return of second team overseas player

2.2 Key Risks

The key risks are focused on income, especially the increase in bar takings over costs. The income from the bar/pavilion/pitch hire is vital to subsidise the cricket operations, as subscription income falls significantly short of the actual costs to run the cricket side of the club

2.3 Working Capital Analysis

Based on this budget, cash balances will reduce by £12,045 in the year, but most of that reduction has already occurred in Q1 due to the capital expenditure costs booked post 2021/22 year-end.

The working capital at year-end based on this budget will be circa £25,000.

There is no allowance for any further capital expenditure in this year.
